

MEDIABOX-RM CONTRACTS, RIGHTS AND ROYALTY MANAGEMENT

Mediabox-RM for Contracts, Rights and Royalty Management delivers to the licensing industry the most intuitive and flexble web-based licensing software on the market today.

Mediabox-RM is tablet ready and accessible from a MAC or PC. Mediabox-RM has the financial accuracy and details to meet accountants' expectations, while being ultra user-friendly to licensing executives and contract administrators.



CONTRACT

Manage the full contract life cycle, automate your workflow and track your intellectual property rights.



MANAGEMENT

The customizable contract wizard makes inputting all business and financial terms fast, easy and secure.



PRODUCTS

Manage product details manually or import the data from your integrated Mediabox-PA system, such as product description and photo(s), SKU, Licensee, property, characters or talent, retail prices, and more.



ROYALTIES

Track royalties, manage advances, guarantees and other payments due and received, and more.



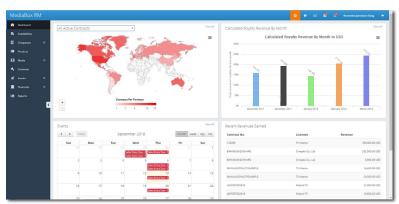
FINANCIAL

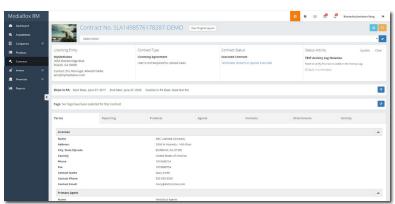
Generate billable amounts, convert to invoices and deliver to licensees; track payment statuses and balances.

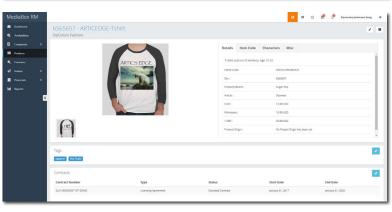


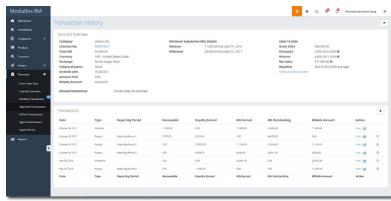
AVAILS REPORT

Manage and display all available and sold licensing rights worlwide by property, category, territory and channel at multiple sublevels for granular rights.











DIGITAL DASHBOARD HOME PAGE

- A high-level, graphical view into your most mission critical data, including interactive geographic maps showing rights sold and available by territory, and charts and graphs showing financial performance across a variety of performance indicators. Ability to display columns, tabs and buttons in default language, by User
- Calendars show key dates on a monthly, weekly and daily basis, including expiring contracts, sales reporting dates, invoices due, custom events, and more
- Display all your sold and unsold rights across property, category, channel and territory, with drill down capabilities



CONTRACT WIZARD

- Create custom wizards for each of your agreement boilerplates so that building a contract is quick, easy and flexible, and only those fields that are relevant to that contract and licensing deal will display
- Create standard or multi-tier contracts with multiple rights groups, holdbacks, payments tied to dates, automatic exchange rate tracking, and more
- Automated collision detection prevents oversold rights



LICENSEES, AGENTS AND CONTRACTS

- Manage all Licensee accounts in one location, showing contact information for each company and its Users, including email delivery of notifications at the User level
- All deals, from drafts to deal memos through executed contracts, are accessible under each User heading for easy access
- Manage Agent rights and commissions due



PRODUCTS

 Add, manage and track product records, including licensee company, property, articles, base SKU, wholesale price, photos and more.



PRODUCTS (cont.)

Associate products with Licensee contracts to ensure accurate sales reporting

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SALES AND ROYALTIES

- Accept Licensees' sales templates or upload your standard sales templates to provide to Users
- Bulk import of sales data, with automatic comparison between royalty due calculations and Licensee's calculations
- Error reporting shows discrepancies between calculated and reported royalties to identify data errors prior to accepting the data into the system
- Sales tied to inventories assure financial tracking at a granular level and ensure Users are not selling prior to receiving final approval
- Cross-collateralization between a Licensee's contracts allows the offset of a royalty surplus on one contract against an MG shortfall on others or royalty based sales
- Ability to create adjusting entries to correct errors.



BILLINGS AND INVOICING

- Automatically calculate billable amounts based on contract terms such as advances, MG milestones and royalties reported
- Convert earned revenues to billable amounts and send invoices directly to Licensees
- Manage outstanding invoices and update balances due as payments are received

REPORTING

- Custom reports built to reflect your company's unique data reporting requirements
- Generate semi-custom reports from any screen and export to Excel, CSV or PDF, including filter options
- All reports include filter options to narrow down results