

# **MEDIABOX-RM CONTRACTS, RIGHTS AND AVAILS MANAGEMENT**

Mediabox-RM for Rights Management delivers robust, web-based functionality to the TV and Film Distribution industry, including Availabilities, Deal Memos, Contract Management, Fulfillment and Collections.

Built on modern, web- and mobilefriendly software platforms, Mediabox-RM is a welcome replacement to older, competitive software programs, many of which were built over 15 years ago.

### IIII) MEDIA

Inventory your entire IP library by title and episodic programming, with the ability to include synopsis, running time, etc.



Track physical or digital fulfillment orders by agreement, including title, materials, delivery dates, method, etc.



Multi-dimensional hierarchies allow flexible management of all your sold and unsold rights.

## 🖴 RIGHTS IN-OUT

Track all IP rights (owned or licensed) in real time, with automatic detection of exclusivity conflicts based on available rights and existing licensing deals.

#### FINANCIAL

Comprehensive capture of financial transactions; automated processing of invoices, revenues, and royalties.



Manage the full contract life cycle, automate your workflow and track your intellectual property rights.



| Dashboard  | Availabilities           |           |                      |                  |                                 |          |        |                         |      |  |  |  |
|--|--------------------------|-----------|----------------------|------------------|---------------------------------|----------|--------|-------------------------|------|--|--|--|
| Availabilities   | Grid                     |           |                      |                  | List                            |          |        |                         |      |  |  |  |
| Companies 0  | Grid                     |           |                      |                  | List                            |          |        |                         |      |  |  |  |
| Products   | T                        |           |                      |                  |                                 |          |        |                         |      |  |  |  |
| Media ©  | Query Date * September ( | 11, 2018  | Contract Type        |                  | Contract Stat                   | tus      | Lan    | Languages               |      |  |  |  |
| Contracts  | 9/1/2018                 | e         | Broadcast Distri     | bution Agreement | <ul> <li>Executed C</li> </ul>  | Contract | • A    | All Languages 💌         |      |  |  |  |
| Invoice Ø  | Titles                   |           | Channels             |                  | Articles                        |          | Ter    | Territories             |      |  |  |  |
| Financials 0   | All Titles               |           | All Channels         |                  | ▼ All Articles                  |          | • A    | All Territories 💌       |      |  |  |  |
| Reports  | Titles                   |           | Axis X Type (Horiz   | ontal) *         | Axis Y Type (                   |          |        |                         |      |  |  |  |
| <  | All Titles               |           | Channels             |                  | <ul> <li>Territories</li> </ul> |          | *      |                         |      |  |  |  |
|  | <b>v</b> 2 -             |           |                      |                  |                                 |          |        |                         |      |  |  |  |
|  |                          | Articles  |                      |                  |                                 |          | Leger  | Legend: 🚿 🔒 😋 HB EX NON |      |  |  |  |
| Products<br>Media O<br>Cantracts<br>Invoite O<br>Financials O<br>Reports |                          | Andillary | Cinematic            | Free TV          | Internet/VOD                    | σττ      | Pay TV | Video                   |      |  |  |  |
|  | Africa                   |           |                      | 100% 1           | 17% 1                           |          | 100% 1 | 100% 1                  |      |  |  |  |
|  | Asia                     |           |                      | 98% 1            | 17% <sup>2</sup>                |          | 98% 1  | 98% 1                   |      |  |  |  |
|  | Europe                   |           |                      | 100% 1           | 17% 1                           |          | 100% 1 | 100% 1                  | - 11 |  |  |  |
|  | North America            |           | ■ 17% <sup>3</sup> Q | 100% 2           | 17% 1                           |          | 100% 3 | 100% 1                  |      |  |  |  |

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|-------------------|--------|--|----------------|--|---------------------------------------|-------------|--|------------------------|--|--|--|--|--|
|                   |        | - 51   | act No. 123456 | VexOrgentLayer   |                                       |             |  |                        |  |  |  |  |  |
| Companies         |        | Select Acti  | lon            |  |                                       |             |  |                        |  |  |  |  |  |
|                   |        | Licensing Entity<br>Mediabox Production and Dis<br>2005 Breckinridge Blvd. Suite 21                    |                | Contract Type<br>Broadcast Distribution Agreement  | Contract Status<br>Executed Contract  |             | Status Activity<br>No current activity notes | Add                    |  |  |  |  |  |
| Media<br>Corrects | 0      | Duluth, GA 30096   | 2              |  | Terminate, Breach or Special Executed |             |  |                        |  |  |  |  |  |
|                   | 0<br>0 | Show in Na: Start Date: December 01. 2016 End Date: January 01. 2018 Inactive in PA Date: Date Not Set |                |  |                                       |             |  |                        |  |  |  |  |  |
|                   | 5      | Tags: Demo   |                |  |                                       |             |  | ø                      |  |  |  |  |  |
|                   |        | Terms  | Products       | Agents   | Contacts                              | Attachments | Activity                                     |                        |  |  |  |  |  |
|                   |        | Licensee   |                |  |                                       |             |  | ^                      |  |  |  |  |  |
|                   |        | Name<br>Address:<br>City, State Zipcode<br>Country<br>Phone<br>Fax                                     |                | TV Allanta<br>1525 Station Center Boulevard , APT222<br>Swanete, GA 30024<br>United States of America<br>1470-0017262<br>1678-804734 |                                       |             |  |                        |  |  |  |  |  |
|                   |        | Details  |                |  |                                       |             |  | ^                      |  |  |  |  |  |
|                   |        | Contract Type<br>Minimum Guarantee<br>Exclusivity  |                | Broadcast Distribution Agreement<br>950.000.00 USD<br>Rights are <b>MIXED EXCLUSIVITY</b>  |                                       |             |  |                        |  |  |  |  |  |
|                   |        | Contract Date  |                |  |                                       |             |  | ^                      |  |  |  |  |  |

|         |       |   | Fulfillment   |  |             |         |  |                      |                      |                   |                   |                   |                      |        |   |
|---------|-------|---|---|--|-------------|---------|--|----------------------|----------------------|-------------------|-------------------|-------------------|----------------------|--------|---|
|         |       |   | Contact Information   |  |             |         | Dillion Inc.   |                      |                      |                   |                   |                   |                      |        |   |
|         |       | Ð |   |  | 1           |         | Billing Items Payment due on shipment. The estimated ship date is December 16, 2016. |                      |                      |                   |                   |                   |                      |        |   |
|         |       |   | Buyer Name<br>Contract Number   | TV Atlanta<br>123456<br>Daniel Richardson<br>475 Park Avenue South |             |         | Episodes: [<br>Item is Bill  | 1/2] Artii           | s Edge,              | The Movie         |                   |                   |                      |        |   |
| Media   |       | ۰ | Contact Name<br>Address   |  |             |         |  |                      |                      |                   |                   |                   |                      |        |   |
|         |       |   |   | NEW YORK, NY 10016   |             |         |  |                      |                      |                   |                   |                   |                      |        |   |
| Fulfill | Iment |   |   |  |             |         |  |                      |                      |                   |                   |                   |                      |        |   |
|         |       |   | Shipments   |  |             |         |  |                      |                      |                   |                   |                   | ~                    | \$     | + |
|         |       | ø |   |  | Fulfillment |         |  | Est<br>Ship          | Act<br>Ship          | Est<br>Delivery   | Act<br>Delivery   | Final<br>Accept   | Fail                 | Accept |   |
|         |       | ø | Ep#   |  | Servicer    | Carrier | TrackingNumber   | Date                 | Date                 | Date              | Date              | Date              |                      | Date   |   |
|         |       | ۲ | <ol> <li>Artics Edge, The Movie [2] - Artics Edge, The Movie - Part 2</li> <li>It Sure is Chilly! [5] - Welcome to the Artic [7] - The Ses Lion<br/>and the Walrus [9] - The wolf pack</li> </ol> |  |             | USPS    | 3R4346565 🗖  | March<br>01,<br>2017 | March<br>03,<br>2017 | March<br>31, 2017 | April 05,<br>2017 | May 05,<br>2017 🖵 | April<br>10,<br>2017 | N/A    | × |
|         |       |   | [d] - On the Erize of Norshe  | rrel [6] - Attack of the White Bear [8] -                          |             | DHL     | 564576767658   | March<br>22,         | March<br>22,<br>2017 | N/A               | N/A               | N/A               | N/A                  | N/A    |   |

WWW.MYMEDIABOX.COM | 678.685.8282 | SALES@MYMEDIABOX.COM

### DIGITAL DASHBOARD HOME PAGE

- A high-level, graphical view into your most mission critical data, including interactive geographic maps showing rights sold and available by territory
- Charts and graphs show financial performance across a variety of performance indicators
- Calendars show key dates on a monthly, weekly and daily basis, including expiring contracts, sales reporting dates, invoices due, custom events, and more
- Contract list shows most recently earned revenue across your portfolio of contracts
- Personal notifications and messages are displayed with drill down to detail view

# AVAILABILITIES

- Display all your sold and unsold rights across Title, Language, Channel and Territory, with drill down capabilities
- Show exclusive, non-exclusive and holdback rights
- Run detailed Availabilities reports based on Title, Distribution Channel and Territory hierarchy

## 🚔 CONTRACT WIZARD

- Custom wizards for each of your agreement boilerplates makes building a contract quick, easy and flexible
- Create standard or multi-tier contracts with multiple rights groups, holdbacks, payments tied to dates, sales or units, automatic exchange rate tracking, and more
- Automated collision detection prevents oversold rights

## BUYER AND COMPANY ACCOUNTS

- Manage all Buyer accounts in one location, including contact information for each company and its Users, and email notifications at the User level
- Add notes to track Buyer activity and record followup history
- All deals, from drafts to deal memos through executed contracts, are accessible from the Buyer's profile for easy access

## IIII) MEDIA AND FULFILLMENT

- Organize your content library by title and episodic programming, with the ability to include synopsis, running time, etc.
- Keep track of fulfillment schedule on a title by title basis

# SALES AND ROYALTIES

- Accept Buyer/Seller sales templates or upload and provide Users with your standard sales templates
- Bulk import of sales data, with automatic comparison between royalty due calculations and Buyer's calculations
- Error reporting shows discrepancies between calculated and reported royalties and identifies data errors prior to accepting the data into the system
- Sales tied to inventories assure financial tracking at a granular level and ensure Users are not selling prior to receiving final approval
- Cross-collateralization between the customer's contracts allows the offset of a royalty surplus on one contract against an MG shortfall on others or Royalty based sales
- Ability to create adjusting entries to correct errors

## BILLINGS AND INVOICING

- Automatically calculate billable amounts based on contract terms such as advances, MG milestones and royalties reported on delivery of your content
- Manage outstanding invoices and update balances due as payments are received

# ✓ REPORTING

- Multiple system-generated, automatic emails notify Users of upcoming expiring agreements, delivery schedules, invoices, transactions and more, while custom reports can be run for contracts, payments due, availabilities, sales, deliveries made, and more
- Generate semi-custom reports from any screen and export to Excel, CSV or PDF, including filter options
- Custom reports built to reflect your company's unique data reporting requirements can be exported to Excel and other formats